



U.S. General Services Administration

Federal Acquisition Service

Hot Topics in the World of GSA Schedules

Walter Eckbreth

Agenda

- **Policy changes**
- **Focus on Customers**
- **Web 2.0/Gov 2.0**
- **GREEN**

Policy Changes

- Changes to FAR 8.4 ordering procedures
- Small Business Jobs Act of 2010
- Moving from T&M to FFP
- ODCs

Focus on Customers

- Training – Defense Acquisition University & Federal Acquisition Institute
- Strategic Sourcing
- Customer meetings

Web 2.0/Gov 2.0

- Advantage 12
- Updated GSA Schedules Homepage
- Enterprise Acquisition System/Formatted pricing
- Interaction on Social Media

GREEN

- E.O. 13415
- Greening Schedule offerings
- Identifying Green services
- Green contractors



Federal Acquisition Service

Contact:

Walter Eckbreth

walter.eckbreth@gsa.gov

703-605-2507